

# ❖ THE GETOLEATHER ❖

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Puget Sound Leather Artisans Co-Op Newsletter

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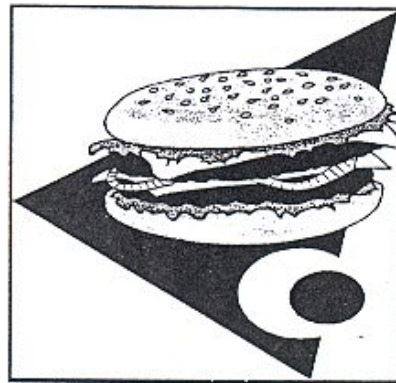
## Last Months Meeting

**T**he March meeting at the home of Chuck Carlson was fun, interesting and educational. It began with Chuck having to endure a lot of teasing for not knowing where he lived when making his map. Chuck demonstrated the designing and making of Geometric patterns. He stressed that precision is the most important factor because the eye will automatically go to the flaw in a geometric design. Knots, how to tie them and their uses on leather work were also shown. A valiant attempt to follow Chuck's instructions for tying a turks head knot was made with varying success. Hilarious! Chuck also demonstrated the making of a 'Mystery Braid' for belts, bracelets etc. suggesting that dying the leather before cutting the slits and then dying the inside edges of the slits before braiding, makes for a much neater finished product.

## Fairs and Craft Shows

Interested in marketing your work through the various Fairs and Craft Shows? We have 2 books telling where shows are throughout the State of Washington. They will be brought to the next meeting at Jan and Andy's house. Check them out while you are there. Some shows require that a booth contain only the work of the exhibitor. Booth fees vary. Many shows require that pictures of your work be submitted for the jury process. It may be to late for some shows, but there are over 720 shows listed for the year. Bill Churchill and Deb Laudadio will have copies. Call them for info.

## This Months Meeting



*Come and feast on Andy's world famous BB-Que hamburgers and chicken. You owe yourself this treat.*

Jan and Andy Stasiak will host the April meeting in their home, at 1003 5th Place, Mukilteo, (206) 513 1880.

Topic of discussion will be 'Pricing and Marketing' your products. Andy will also take some time to demonstrate his new clicker and other 'toys'.

Help with the food in the form of a salad, desert, soft drinks or \$ to defray the cost of the meat will be appreciated.

We will start the meeting promptly at 2:00 P.M. At this point I would like to suggest that we follow 'Robert's Rules of Order' to facilitate an even flow of information.

2:00 - 3:00 Presentation

3:00 - 3:30 Old Business

3:30 - 4:00 New Business

4:00- Andy's world famous BB-Que.

You are invited to stay as long as you like, don't go home hungry.

## Puyallup Fair

**R**emember to start your projects for the Fair early. The Fair dates are Sept. 8 to Sept. 24. Your items need to be delivered to the Hobby Hall at the Fair grounds by Aug. 28th. We may be able to have 2-3 people who will be responsible to take our projects out to the Fair, that way we won't have 35 people having to make the trip. Remember it is up to you to specify which category you are displaying in and make a note if there are any special display requirements for your project.

The Co-Op needs a large number of entries or we may lose the opportunity to participate next year.

This year a Masters/Professional Division has been added. If you teach the art or sell for profit i.e. make a substantial portion of your income from leather, then you will be required to display in this division.

The Categories are as follows:

- 1) Pictures.
- 2) Large tooled items.
- 3) Small tooled items (clutch purses and smaller).
- 4) Leather with other mediums (glass, beads, metal etc.).
- 5) Wearing apparel.
- 6) Untooled and other.

All other amateur categories will remain the same as in years past. Any questions call Bill Churchill.

*The Thoughts of people are more valuable than money. When two people exchange dollar bills, then each still has only one dollar. When they exchange ideas, each then has two ideas.*

## *The Directors and News letter staff need your input*

How are things going? Do you have wants or needs that are not being met by the Co-Op ( Resources, education, shows, merchandizing etc.)

What can you contribute? You might not realize it but you have some ideas or expertise that the rest of us don't, feel free to share.

Would you like to see our meetings more structured? If so, how would you like them to be structured? Check out the agenda for April's meeting on the front page.

How are the Demonstrations going? Are you getting anything out of them? What topics would you like to see in the future?

Would you like to put on a demonstration or hold a discussion on a subject of interest? A demo does not have to be long, if you know something that you can share in a few minutes and 2 or 3 other people do the same thing, then we can fill the agenda.

Would you like to see a sign up sheet passed at the next meeting?

## Newsletter

The Newsletter is a very useful and vital tool to our Co-Op and requires time and effort to gather information, construct and send. Therefore, it would be to our advantage to have a few people work *together* on it. This issue is brought to you by the efforts of Deb Laudadio and Holly Harbers compiling information and Andy Stasiak acting as editor. Your help and input is needed.

- ◆ Topics of interest
- ◆ What belongs in our newsletter
- ◆ Advertising / publicity?

Use the open space below to make notes on the questions asked and anything else that you want to bring up and bring it with you to the April meeting

Let's share resources such as catalogs for tools, jewelry findings, dye products, horse and rider tack and togs, etc. Deb Laudadio has many 1-800 catalog numbers to share. If there is enough interest she will compile a list. She would welcome your input and include your resource in the master list.

## A Privilege

As most of you are aware, a couple of the leather supply companies in our area have extended special buying privileges to Co-Op members. For those of you who do not have a business license and a resale certificate, this privilege can and will save you a bunch of money. However, I am informed that several have abused this privilege. The terms of this privilege are very simple, 'volume purchases'. If you are in the store to buy \$2.00 or \$3.00 worth, then please pay retail. However, if you can put together a list of items or even better yet, go in with another PSLAC member and make a larger single purchase that's the cats meow. You must understand that in order for them to give us this special buying privilege it takes extra time on behalf of their sales people and time is money. If the company does not see an advantage in continuing with this special buying privilege, they will cut us off, and then where will you be.

## *What's in a name?*

The name you see on the front of this newsletter is a word I pulled out of the air, you might say I used my artistic license. You are more than welcome to keep the name or choose a new one.

Don't forget your ideas for the PSLAC membership cards.

*Never be so busy bringing home the bacon that you forget the applesauce.*