

Hi FELLOW LEATHERWORKERS -

I HAVE TO APOLOGISE FOR BOTH MY SPELLING (I DON'T HAVE A "SPELL-CHECK" PROGRAM FOR MY FINGER AS YET...) AND MY TARDINESS GETTING THIS OUT TO YOU ALL. ANDY STASIAK TAKES PART OF THE BLAME - HE GOT ME HIS LETTER ABOUT MID-MONTH, AND I'VE HAD SOME SIGNIFICANT CHALLENGES AT MY HOME THAT DEMANDED MY TIME AND EFFORT BEFORE ANYTHING ELSE. I'M SURE YOU'VE ALL HAD TIMES LIKE THAT TOO...

I'VE ENCLOSED A LETTER FROM ANDY THAT GIVES A BRIEF OUTLINE OF WHAT ANDY AND JAN PROPOSE IN REGARD ~~TO~~ TO OUR PRODUCTS. PLEASE COME TO THE MEETING WITH FURTHER QUESTIONS AND ANY SUGGESTIONS YOU MAY HAVE.

DUE TO THE TARDINESS OF THIS LETTER, I WILL ABSORB THE COPYING AND POSTAGE COSTS FOR THIS ISSUE. I WOULD LIKE TO SUGGEST HOWEVER, THAT ANYONE WHO EITHER DOES NOT ATTEND THE NOVEMBER MEETING OR CALL/WRITE ME INDICATING THEIR INTEREST IN WHAT THE CO-OP IS TRYING TO DO TO HELP EACH OTHER, SHOULD BE DROPPED FROM THE MAILING LIST. THE TOTAL COST IN COPYING & POSTAGE FOR THE SEPTEMBER ISSUE WAS \$18.38, AND NOT ENOUGH MONEY IS GETTING PUT IN THE POT AT THE MEETINGS TO COVER EXPENSES. THIS ISSUE WILL GO OUT TO 37 ADDRESSES. BOTTOM LINE IS - WE ALL NEED TO SUPPORT EACH OTHER... AFTER ALL, ISN'T THAT WHAT ALL THIS IS ABOUT? I LOOK FORWARD TO SEEING MORE OF YOU SOON. I PROMISE THE NEXT LETTER WILL BE IN THE MAIL BY NOV. 10TH.

My Best To You All:

Chuck

P.S. CHUCK CARLSON AND BILL CHUTECHILL HAVE ROOM FOR THE DRIVE UP TO ANDY'S ON SUNDAY, OCTOBER 30TH. MEETING TIME IS 2-5 PM. WE'LL LEAVE BILLS AT 12:45 SHARP. CALL BILL (839-3038) OR CHUCK (770-0177) IF YOU WANT TO RIDE UP WITH US.

Dear Leather Artists and Crafters,

Those of you who attended our September meeting at General Seymores house (the one that is easy to find) will recall the proposition that Jan and I made regarding promoting our art and craft products.

It is our intention to promote and market quality leather products through N.W. area galleries, boutiques, upper end gift shops, and quality arts and craft shows.

Only quality handmade items will be accepted - absolutely no mass produced products will be considered.

The items are to be made from leather or use leather in their construction. We will consider everything from apparel to pictures, wallets to masks, dream catchers to books, the field is wide open.

We will accept your items on consignment; then go to work marketing them thru the channels mentioned above. We will try to stay away from consigning to a shop or gallery and push for the sale, that way we all get paid sooner. In the event that we have to consign the item, you may rest assured that we will do so only if we feel comfortable with the situation.

Now you ask - how much is this going to cost me? Actually - nothing - we only ask that you establish a reasonable wholesale price and we will add a percentage on top of that.

Recently we have noted other artist groups networking in this manner. The woodworking people are marketing their products in much the same way as we are proposing.

Jan returned to college a couple of years ago to complete her studies in sales, marketing, and business management. She has been employed in sales for over 20 years. I also have a strong sales and purchasing background.

If you have any questions, ideas, or would like to consign items with us, give us a call at (206) 513-1880 or drop us a line at 1003 5th Pl. Mukilteo, WA. 98275-1707

Don't forget - the October meeting is at our house! See you all there.

Andy and Jan Stasiak